

# UNIONGLASS

บริษัท แก้วปราคากร จำกัด

ผู้ผลิตแก้วใสมาตรฐานสากล



UNION  
*Glassware*

COMPANY PROFILE



## UNION GLASS CO., LTD

Union Glass (UG) is one of the leading pressed-glass products in Asia-Pacific and we export table glassware products to many countries in the region.

We are producing and sell variety products for tableware such as Drinking glasses Tumblers, Coffee and tea glasses Cups & Saucer, Beer glasses Mugs, Foods and Rice Plates & Bowls, Cigarettes ashtrays.

# UNION *Glassware*

## **Vision**

"Union Glass is a leading glass manufacturing company in Asia that specializes in producing high-quality glass. Our main focus is on ensuring consumer satisfaction and utility through the proper management of resources and environmental considerations."

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## **Mission**

"Union Glass is dedicated to conducting business with honesty and building the highest customer satisfaction with our partners. We achieve this by maintaining customer service standards, continuous innovation in product manufacturing, and incorporating modern technology in almost every aspect of the company. We produce while preserving the environment and use technology to manage operations efficiently and effectively at all times."



# Our History



Establishment of Mitpol company  
Our company had intended to manufacture Thai brand glassware to be international reputation.

Glass color printing plant was founded to completely meet the requirements of customers.

"Compliant with the production management tandards, meeting the quality standards of ISO 9001:2015."

1973

> 2004

> 2018

> 1977

> 2007

Being the great year of major changing, "Mitpol" company was renamed to "Union Glass" company.

Starting to participate in environment.



# UNIONGLASS

The company develops  
**manufactures**

# 3

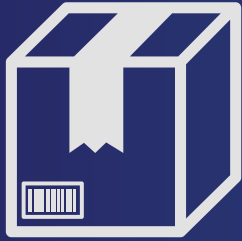
principal  
businesses

## 1.



## WHOLESALE MARKET

The Wholesale market is focusing on selling the standard clear glasses through our partners in different countries. UG has been being number one in Thailand and Vietnam market until the present year, besides many small market shares in Philippines, Cambodia, Laos, Myanmar, Malaysia, Singapore, Korea, Japan, India, Pakistan, UAE, Egypt, Iran, Germany, England, Italy, USA, Canada, Brazil etc... Moreover, UG has been delivering products to the worldwide markets with equal to 100 forty feet containers a month for both wholesale market business and OEM business.



# MARKET SHARES WHOLESALE MARKET

## Asia

-  Philippines
-  Cambodia
-  Laos,
-  Myanmar
-  Malaysia
-  Singapore
-  Korea
-  Japan
-  India
-  Pakistan
-  UAE

## Africa

-  Egypt

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## Europe

-  Germany
-  England
-  Italy

## North America

-  USA
-  Canada

## South America

-  Brazil

## UNIONGLASS

The company develops  
**manufactures**

# 3

principal  
businesses

## 2.



### THE CHAIN STORE MARKET

The Chain Stores market is focusing on selling both of our standard clear glasses and design printed glasses through Hypermarket, Department stores, Supermarket, retail chain stores such as Tesco, Big C, Makro, US Dollar stores, Metro, Rastal, Future Group both in Thailand and worldwide markets.



3

principal  
businesses



**UNIONGLASS**

The company develops  
**manufactures**

**3.**



**THE PREMIUM  
MARKET**

The Premium market or advertising purpose is focusing on the ultimate customers from the global brands to the mini ones. With high quality of printing design of the customers' logo on the glasses for their marketing advertisement or other activities such as Asahi, Chang, Coca-Cola, Singha, Uniliver, Colgate, Nescafe, Paiken, Carrier, Toshiba and other thousands logo.



# CERTIFICATES



Cert No. 53Q20399



ISO 9001 is an internationally recognised standard for the quality management systems. The standard is generic in nature and caters for both the manufacturing and service industries.

Thailand Trust Mark is a symbol of excellence and trusted quality that was established to add distinctive value to Thai products and services that are made in Thailand. It gives assurance for Thai products with world wide trusted quality. We put our heart into everything to ensure the top quality work is produced in our organization.



## Business partnership

Union Glass prefers 'One Country – One Agent' to mutual develop brand and market together with the partners like offices in Thailand, Vietnam, Laos, India. However, it also depends on the situation in each country. Thus, UG has been targeting to penetrate its brands to many countries worldwide through the trustful partner.

With our high quality and the reasonable price, we are welcome any company who are interested in being our business partner or interested in products line as a buyer.



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